

**A World-Class  
Solar Power  
Company**

**BANKABLE | RELIABLE | YOUR LONG-TERM PARTNER**

**2001** founded  
in Ontario, Canada

NASDAQ : CSIQ  
since **2006**

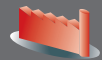
Revenue 2013:  
**US\$ 1.65 billion**



**> 8,000**  
employees worldwide



Offices in **20** countries



**8** wholly owned  
manufacturing subsidiaries

**> 6 GW** installed  
worldwide to customers in  
**> 90 countries**

**TOP 3**  
Global c-Si Module Supplier  
(Ranking Solarbuzz 2013)

Canadian Solar is a vertically  
integrated provider of ingots,  
wafers, solar cells, solar modules  
and PV systems.

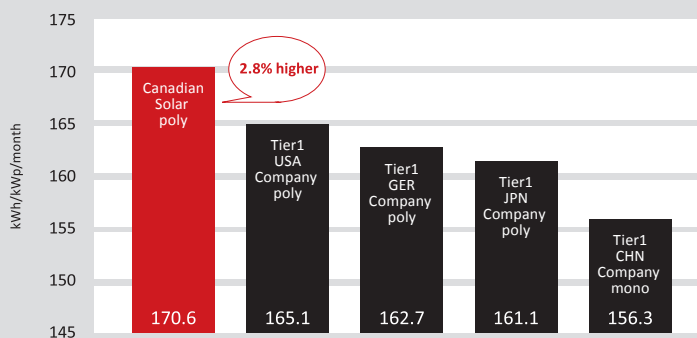
**1.6 GW** **3 GW**  
Cell capacity **Module capacity**



### Partner Program

Canadian Solar Australia has created a partner program to assist customers in developing their PV businesses. We offer the following support:

- ✓ Marketing materials & co-marketing activities
- ✓ Sales support & lead generation
- ✓ Technical product training & after-sales support



### Best Performing PV Panels

Canadian Solar panels are consistently outperforming competitors in quality and energy performance. Our PV-panels are top rated by DKA-SC and by PVUSA Test Conditions (PTC).

Desert Knowledge Australia - Solar Centre (DKA-SC)  
Normalised Test Results - Monthly Average Output Sept 2013 - March 2014

### Strong Local Sales and Project Team

We have a long-standing track record in direct sales to installers and EPCs as well as in indirect sales via our network of authorized resellers. With Canadian Solar you can count on local assistance:

- ✓ Professional sales team with in-depth PV expertise.
- ✓ Shorter lead times to get your modules delivered directly from our four warehouses across Australia.
- ✓ Dedicated customer service department committed to answering your technical and after-sales inquiries.
- ✓ Services in project development, EPC and O&M for commercial and large-scale projects.

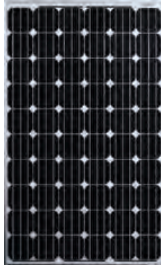
Canadian Solar Australia ensures your photovoltaic projects are constructed cost effectively, operate flawlessly and can provide regular operation and maintenance for optimal power generation.

**Solar Modules**

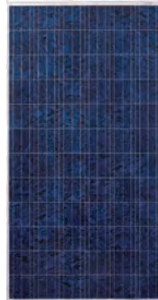
CS6P-P



CS6K-M



MaxPower CS6X-P

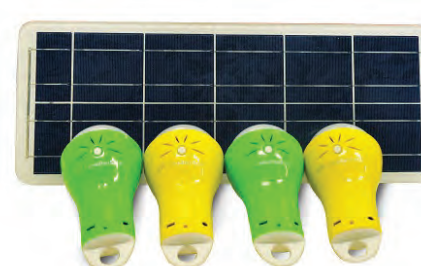


**Solar Home Systems**

Andes Solar Home System



Maples Solar Light



**Product Portfolio**

- ✓ Top performance ratings by DKA-SC and PVUSA
- ✓ Positive power tolerance: 0/+5W
- ✓ Robust frame to up to 5400 Pa load
- ✓ Self-cleaning surface
- ✓ High PID-resistant
- ✓ Salt, mist, and ammonia resistant
- ✓ REACH compliant

Leading **10-year Product & 25-year Performance Warranty** provides reassurance that our technology will perform as expected on projects requiring up-front investments, even with payback periods that span decades.

Immediate, non-cancellable **25-year Warranty Insurance** cover backed by AM best rated insurance carriers minimises warranty risk, helps finance your projects, and adds peace of mind.



**Quality & Reliability**

**PV Testing Laboratory**

- ✓ ISO IEC 17025 compliant
- ✓ Approves all materials & components entering our facilities
- ✓ Performs **100%** of the tests required by IEC 61215 / IEC 61730 to ensure our manufacturing process is producing safe and reliable modules
- ✓ ISO TS 16949: Automotive Standard for PV Quality Control

**International Environment & Quality Management Standards**

- ✓ ISO 9001: Quality Management System
- ✓ QC080000: Hazardous Substance Process Management
- ✓ ISO 14001: Environment Management System
- ✓ ISO TS 16949: Automotive Standard for PV Quality Control
- ✓ OHSAS 18001: Occupational Health & Safety

Covering **over 300 quality control points** in our manufacturing process, we are confident in our premium quality products.

**Bankability**

Product reliability and the stability of the company are equally important. Our market position, strong balance sheet and track record have made us a trusted long-term partner. More than 6 GW of our modules have been used in solar projects in over 90 countries around the world.

- ✓ Bankable partner with major commercial and investment banks worldwide.
- ✓ Strong financial position showing among the lowest leverage ratios and operating expenses in the industry.
- ✓ An impressive track record of high-performance, low-maintenance, and revenue-generating solar systems.



**System Applications - Designed To Perform | Built To Last**



Airports & Highways  
Oil Fields & Gas stations  
Desert & Seaside Area